

Facility Readiness for Circulator Boot Therapy

End-diastolic compression techniques using the Circulator Boot™ have been shown to treat successfully more than 90% of patients that otherwise would end in amputation of the toes or feet. Patient expectations are high. Cost-effectiveness is excellent.

Since successful implementation depends on several factors, please help us by taking a few minutes to complete the following analysis. We want to be able to respond more efficiently to your needs.

Facility: _____

Name: _____

Date: _____

Positive

Negative

Funding	9 We have a global budget and can allocate funds to worthwhile and financially justified projects.	9 We are in short-term crisis mode. No funds are available for new projects; funding levels are fixed.
Project Fit	9 We are expanding. We have a project approved and underway which could utilize this type of equipment.	9 Our facility is static and not able to accommodate new initiatives at this time.
Focus	9 Active therapies including chiropody, physiotherapy and psychology are favoured and supported.	9 We believe medications and surgery will best satisfy most health care needs.
Wound Closure	9 We already use the VAC, galvanic stimulation, growth factors and advanced dressing systems.	9 We mainly use sharp debridement followed by conventional wound care.
Vascular Diagnostics	9 We measure patient progress and need to expand our diagnostics abilities.	9 We do minimal diagnostics, mainly to justify surgery.
Physician Support	9 Our doctors are aggressive, have good support, and strive for the best.	9 We are overworked and do our best with limited resources.
Staffing	9 A staff of well-trained medical professionals is in place that would like to learn even more effective techniques.	9 We only do basic wound care and would need to hire and train new staff.
Environment	9 We have a growing wound, foot or vascular clinic with active treatments.	9 Patients are scheduled as needed, mainly to review medications.
Approach	9 Everything possible should be done to save a patient's foot. We need better methods for treating infection.	9 Amputations and resections are usually the overall best options for a deteriorating condition.
Floor Space	9 We have under-utilized clinic space available.	9 Our space is tight. No further clinic space available just now.
Size	9 We service a region with more than 250,000 population that is within one hour's driving distance.	9 We are a small community facility located in a less populated area.

Comments:

Nov/04

Instructions: Check the statements that apply to your existing or planned facility. Leave out those aspects that do not apply. *Add* the number of positives. *Subtract* the negatives.

Score: _____ (Five or higher = **Go for it!**)

Please return to:

BIOMATION

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